

Pilot results - Kyoto University

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23 March 2020

Pilot overview

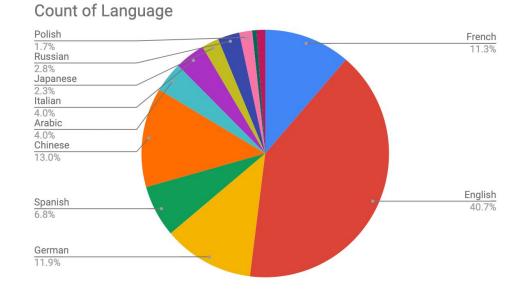
- Date launched: 14 February
- Number of learners: 175
- Activation rate: 100%
- Average active lessons time: ~2 hours
- Average session length: 12 minutes



Key Performance Indicators



Most students were learning English followed by Chinese and German



Close to 70% of all students are active on Busuu on a daily basis



Students spent on average more time learning than average B2B users



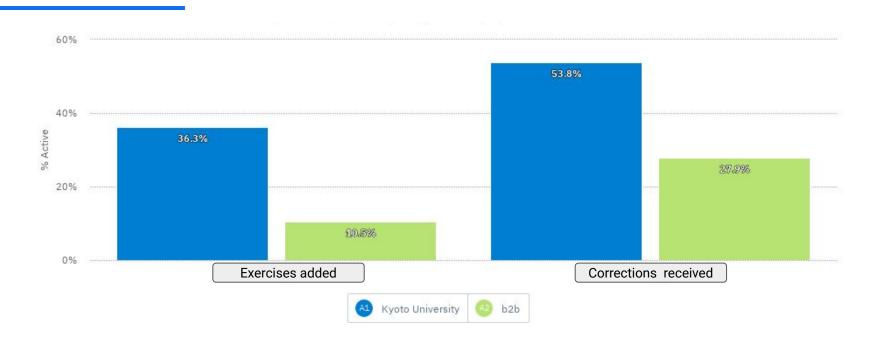
Students start and complete more activities than average B2B users

Kyoto University vs B2B, activity finished



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Students are highly engaged in the Busuu community



Summary

- Kyoto University students are highly engaged with Busuu
- Students engage with Busuu community to practice spoken and written skills
- Students are **committed** to learning and spend on average more than the recommended 10 minutes a day on Busuu